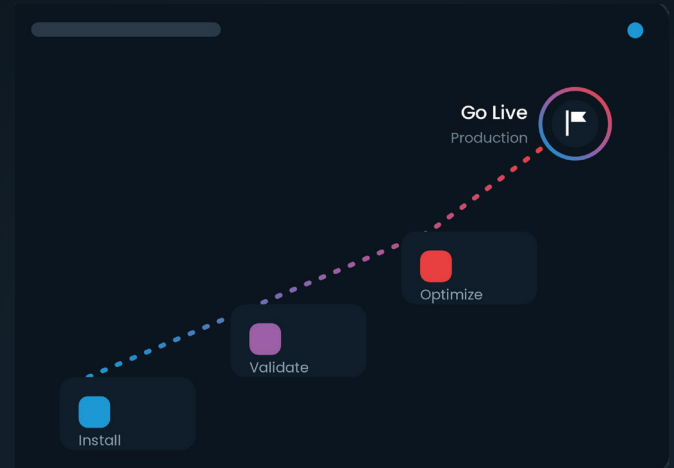


GUIDED IMPLEMENTATION

Deployed, Validated, and Ready for Production.

A security platform that's only partially deployed creates a false sense of security. ArmorPoint Guided Implementation pairs your team with a dedicated ArmorPoint specialist who guides every step from kickoff through production. Your team performs the work in your environment while ArmorPoint verifies the deployment, validates security outcomes, and helps ensure you're ready to go live.

BEST FOR Teams that want their deployment verified before they depend on it



THE PROBLEM GUIDED IMPLEMENTATION SOLVES

Installed doesn't always mean operational. Deployments stall when no one owns the next step, and logging gaps and untested alerts go unnoticed until an incident exposes them. Integration problems surface after timelines are already committed, and escalation paths and response procedures often get written during the first incident instead of before it.

WHAT'S INCLUDED

- ✓ Dedicated ArmorPoint implementation specialist from kickoff through production
- ✓ Guided deployment of agents, network sensors, and API integrations
- ✓ One-time Alert Assessment with executive summary
- ✓ Runbook and incident response plan review
- ✓ Up to three custom notification policies
- ✓ Validated transition into full production

HOW IT WORKS

- 1 DISCOVERY & KICK-OFF** INSTALL
 You share access, your incident management contact tree, and a network diagram. We kick off, grant portal access, and walk the timeline.
- 2 DEPLOY THE AGENTS** INSTALL
 You deploy the provided agents to your devices and set EDR policies, with your specialist guiding the right method.
- 3 CONNECT SENSORS & INTEGRATIONS** INSTALL
 You stand up the network sensor and API integrations from our instructions; we verify the data is flowing.
- 4 VALIDATE THE DATA** VALIDATE
 We review your endpoint, network, and integration logging and recommend changes so nothing important is missing.
- 5 PROVE THE ALERTS FIRE** VALIDATE
 A one-time Alert Assessment tests that the right alerts trigger in your environment, with an executive-summary deliverable.
- 6 RUNBOOK & IR PLAN REVIEW** OPTIMIZE
 We review the standard security runbook and incident response plan with you, and document yours if you have one.
- 7 TUNE & GO TO PRODUCTION** OPTIMIZE
 We set tuning priorities together, then transition your environment into full production.

WHO OWNS WHAT

RESPONSIBILITY	YOUR TEAM	ARMORPOINT
Provide access, contact tree, and network documentation	Primary	Reviews
Deploy agents and configure EDR policies	Primary	Guides
Deploy sensors and integrations	Primary	Guides
Validate telemetry and confirm alerts	Implements recommended fixes	Primary
Review runbooks and incident response plans	Shared	Shared

Guided Implementation is a consultative engagement. Your team performs the deployment while ArmorPoint guides, validates, and verifies every step before production.

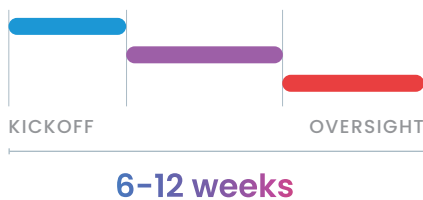
WHAT WE NEED FROM YOU

- ✓ Administrative access and kickoff stakeholders
- ✓ Incident management contact tree
- ✓ Network diagram and deployment information
- ✓ Resources to deploy agents and integrations
- ✓ Escalation contacts and reporting requirements

WHAT SUCCESS LOOKS LIKE

- ✓ Telemetry confirmed from every scoped data source
- ✓ Alerts tested and validated
- ✓ Runbooks and IR plans reviewed and documented
- ✓ Notification policies configured
- ✓ Tuning priorities established
- ✓ Environment successfully transitioned into production

HOW IT'S SCOPED



A consultative onboarding service: your team performs the hands-on deployment while ArmorPoint provides **guidance, validation, and project oversight**. Duration **depends on environment size, integrations, and team availability**. Scope, milestones, and timelines are established during kickoff.

WHY ARMORPOINT

Every step verified, so going live is a decision, not a leap.

ArmorPoint Guided Implementation helps your team deploy with confidence through expert guidance, tested security outcomes, and a structured path to production.

Go Live with Confidence

armorpoint.com/services/guided-implementation

